

KENTUCKY & CANADA

An integrated economy



Vector Corrosion Technologies' new Lexington plant. Photo: Vector

Longevity in Lexington

In 2022 **Vector Corrosion Technologies Inc.** established its first U.S. manufacturing facility when it invested over \$1 million to open an anode manufacturing plant in Lexington. The 15,200 square foot facility will enable added manufacturing capacity and service to the growing U.S. infrastructure repair market. Headquartered in Winnipeg, Manitoba, Canada, Vector is an established leader in concrete repair and preservation to extend the life of reinforced concrete and masonry structures including bridges, parking garages, buildings, marine structures, and industrial facilities. The company expects to create 20 full-time jobs.

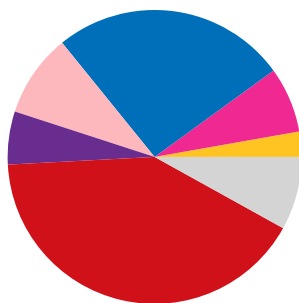


99 Canadian-owned companies employ **6,800 workers** in Kentucky



Kentucky sells more goods to Canada (its #1 export market) than to its next two largest foreign markets combined – the UK & Mexico

Kentucky exports **\$9.1 billion** in goods to Canada annually



Goods exports by industry

- Agriculture (3%)
- Chemicals (7%)
- Equipment & machinery (26%)
- Minerals & metals (9%)
- Plastics & rubbers (6%)
- Transportation (41%)
- Other (8%)

Kentucky exports \$352 million in services to Canada, including

| | |
|---|---------------|
| Travel (including for education)..... | \$134 million |
| Business services..... | \$58 million |
| Transport..... | \$42 million |
| Charges for the use of intellectual property..... | \$42 million |
| Insurance services..... | \$30 million |

Top Kentucky goods exports to Canada

| | |
|--|---------------|
| Trucks..... | \$1.4 billion |
| Automobiles..... | \$1.1 billion |
| Motor vehicle parts..... | \$736 million |
| Plastics & plastic articles..... | \$478 million |
| Computers..... | \$379 million |
| Engines & turbines..... | \$378 million |
| Aircraft & parts..... | \$327 million |
| Iron & steel alloys & semi-finished products.... | \$261 million |
| Aluminum & aluminum articles..... | \$186 million |
| Toys, games, sporting & recreation equipment | \$167 million |



Photo: Kentucky Governor's Office

Sparking innovation

Superior Tray Systems, an engineering design technology company headquartered in Delta, British Columbia, Canada, is locating its U.S. head office, primary manufacturing operation and an R&D facility in the western Kentucky city of Murray. The all-new subsidiary named **Hollobus Technologies Inc.**, represents a \$2.25 million investment to redevelop a former Briggs & Stratton location. The company plans to create 150 full-time jobs for workers who will build electricity distribution components for a variety of industrial projects.

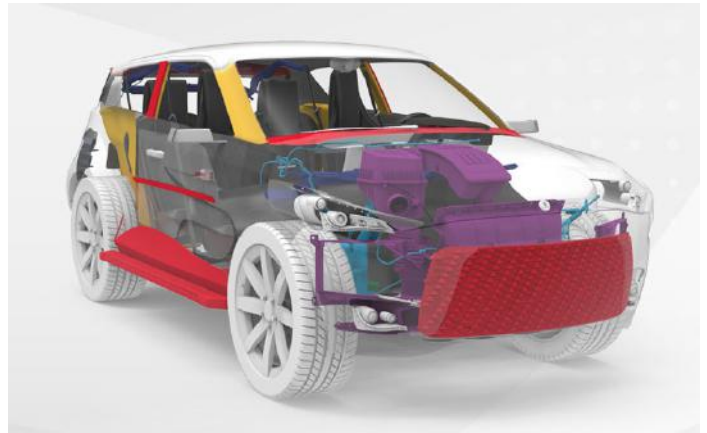


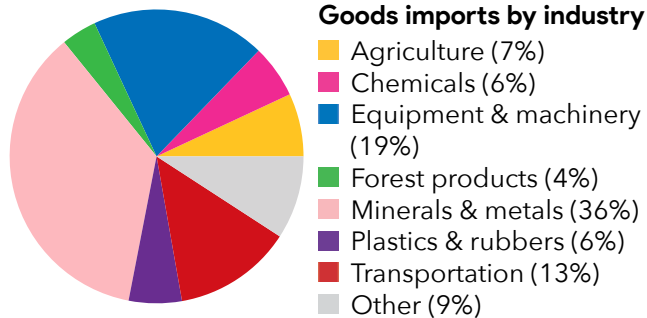
Photo: ABC Automotive Systems

As easy as ABC

Toronto-based **ABC Technologies** is a supplier of the plastics systems and components to the automotive industry. In 2004, the company established **ABC Automotive Systems** in London, Kentucky, and has remained a fixture in the local economy ever since. Over 100 people work at the Tier 1 supplier's facility located on the vaunted north-south I-75 corridor that connects Canada to Florida. The company is a long-standing part of the thriving Canada-Kentucky auto-making ecosystem.

Kentucky

imports \$6.0 billion
in goods from Canada annually



Top Kentucky goods imports from Canada

| | |
|--|---------------|
| Aluminum & aluminum articles..... | \$1.5 billion |
| Motor vehicle parts..... | \$728 million |
| Engines & turbines..... | \$596 million |
| Plastics & plastic articles..... | \$244 million |
| Iron & steel tubes, pipes & sheets..... | \$216 million |
| Iron & steel alloys & semi-finished products.. | \$204 million |
| Inorganic chemicals..... | \$116 million |
| Beverages & alcohol..... | \$110 million |
| Paper & paperboard..... | \$109 million |
| Furniture & bedding..... | \$103 million |

March 2024

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2023 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2024 release). **Trade Partnership:** 2022 services trade (2/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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