

NORTH CAROLINA & CANADA

An integrated economy



Canada & the Southeastern U.S. are more connected than ever before

American Airlines has added a direct flight from Charlotte to Vancouver, due to start in June 2024. The new flight will offer the only nonstop service between North Carolina and British Columbia. Already connected year-round by Canadian carriers Air Canada, WestJet and Flair Airlines, as well as by U.S. carriers Delta and American, the U.S. Southeast is home to growing opportunities for business and tourism and is also a source for onwards travellers who can use Canada as a transit point. The Southeast U.S. is already well-served by year-round flights connecting Atlanta to Calgary, Montreal to Toronto; Charlotte to Toronto and Montreal; Raleigh to Toronto and Montreal; and Nashville to Toronto. The summer services will see the return of Nashville to Calgary, Edmonton and Montreal, as well as two new destinations, with WestJet offering Atlanta-Vancouver and Nashville-Vancouver flights. WestJet has also announced a new year-round Atlanta-Winnipeg service, and an Atlanta-Edmonton flight.



246 Canadian-owned companies employ **24,150 workers** in North Carolina

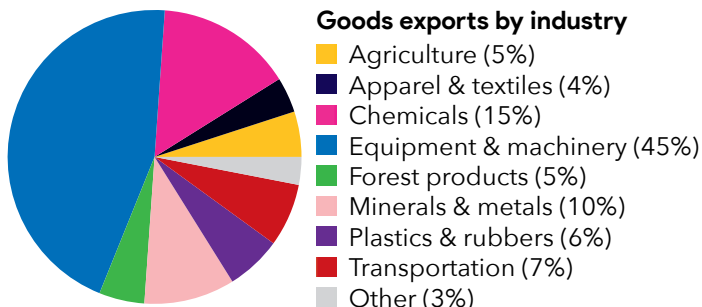


Canada is the **#1 export market** for North Carolina

North Carolina **exports \$7.7 billion** in goods to Canada annually

North Carolina exports \$1.9 billion in services to Canada, including

Business services.....	\$567 million
Financial services.....	\$446 million
Travel (including for education).....	\$396 million
Charges for the use of intellectual property....	\$340 million
Transport.....	\$52 million



Top North Carolina goods exports to Canada

Pharmaceutical products.....	\$692 million
Plastics & plastic articles.....	\$390 million
Engines & turbines.....	\$333 million
Computers.....	\$273 million
Copper & copper articles.....	\$226 million
Motor vehicle parts.....	\$207 million
Compressors & pumps.....	\$196 million
Optical, medical & precision instruments.....	\$195 million
Iron & steel alloys & semi-finished products.....	\$188 million
Paper & paperboard.....	\$166 million

Safe, reliable & affordable energy

Enbridge has purchased the North Carolina natural gas holdings of **Dominion Energy Inc**, along with gas utilities in the Midwest and Rocky Mountains. Dominion delivers natural gas to 500,000 customers in the Triangle, suburban Charlotte, and the western part of the state. Virginia-based Dominion purchased the gas business – formerly known as Public Service Company of North Carolina (PSNC) – in 2019. The deal will make Alberta-headquartered Enbridge North America’s largest natural gas provider.

“The assets we are acquiring have long, useful lives—and natural gas utilities are ‘must-have’ infrastructure for providing safe, reliable and affordable energy,” said Greg Ebel, Enbridge’s President and CEO. “The entire Enbridge team is committed to working with the EOG [Resources], Questar and PSNC teams, and to investing in the communities they serve. We look forward to serving our customers with dedication, and to providing them with safe, reliable and affordable energy service for years to come.”

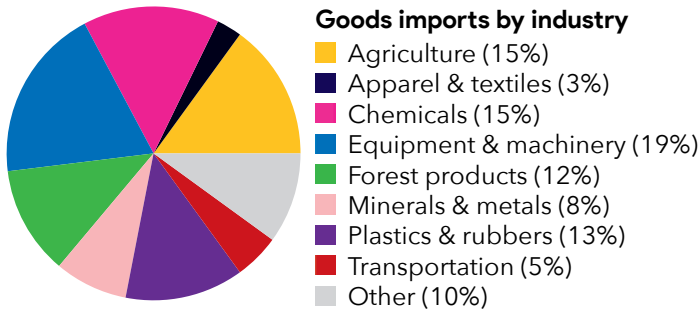


Canada invests in North Carolina

Trade with Canada supports **241,400 employees in North Carolina** in addition to the **24,150 employees** at Canadian-owned businesses across the state. In addition, North Carolina exports \$9.6 billion in goods and services to Canada.

Canadian-owned companies, including **Spectra Energy, Circle K, Waste Industries** and **Nutrien Ag Solutions**, are major contributors to North Carolina’s economy. They employ residents in every sector and contribute to the local economy with salary dollars, paying local taxes, and the purchase of goods and services in their supply chain.

North Carolina imports \$4.7 billion in goods from Canada annually



Top North Carolina goods imports from Canada

Plastics & plastic articles.....	\$563 million
Organic chemicals.....	\$266 million
Softwood lumber.....	\$227 million
Paper & paperboard.....	\$180 million
Furniture & bedding.....	\$142 million
Pasta, breads & cereal preparations.....	\$133 million
Pharmaceutical products.....	\$132 million
Hoists, derricks & lifting equipment.....	\$124 million
Animal meats.....	\$111 million
Wood & semi-finished wood products.....	\$110 million

March 2024

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2023 data. **U.S. Census Bureau:** goods trade, Canada’s export ranking (2/2024 release). **Trade Partnership:** 2022 services trade (2/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2023 release). **Business Roundtable:** state jobs from Canada-U.S. trade (2018, 10/2020 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.



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