CANADA QUNITED STATES FRIENDS | PARTNERS | ALLIES NEW HAMPSHIRE & CANADA An integrated economy



Members of the Naval Boarding Party fire SIG Sauer P320, as they practice their force protection drills. Photo: Pte Connor Bennett, Canadian Armed Forces

Canada's Army chooses Sig Sauer pistols

The Canadian government selected the Sig Sauer P320 to supply the Canadian Army with new pistols and holsters. The Sig Sauer P320 is produced by **SIG Sauer Inc.**, which is headquartered in Newington, New Hampshire. The contract provides for an initial purchase of 7,000 pistols and holsters, with options for up to 9,500 additional pistols and holsters. The Pentagon had previously selected the P320 for the U.S. military in 2017. The pistols will be utilized by Canadian Armed Forces personnel in "all types of operating environments and under a range of conditions."



89 Canadian-owned companies employ **4,750 workers** in New Hampshire



Canada is the **#1 export market** for New Hampshire

New Hampshire exports \$283 million in services to Canada, including

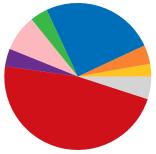
Business services	\$91 million
Travel (including for education)	. \$77 million
Charges for the use of intellectual property	\$66 million
Insurance services	.\$17 million
Financial services	\$16 million

Top New Hampshire goods exports to Canada

Agricultural machinery	\$247 million
Natural gas & other gases	
Animal meats	\$124 million
Pharmaceutical products	\$76 million
Animal feed & food industry residues	\$72 million
Optical, medical & precision instrument	s\$52 million
Iron & steel tubes, pipes & sheets	\$39 million
Pasta, breads & cereal preparations	
Plastics & plastic articles	\$32 million
Tractors	\$31 million

New Hampshire

exports \$1.4 billion in goods to Canada annually



Goods exports by industry

- Agriculture (3%)
 Energy (4%)
 Equipment & machinery (25%)
- Forest products (4%)
- Minerals & metals (8%)
- Plastics & rubbers (4%)
- Transportation (47%)
- Other (5%)

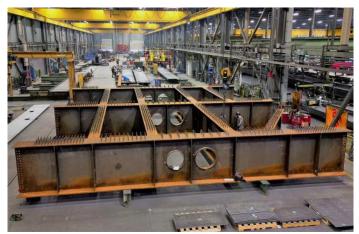


Photo: Canam Bridges

Bridge steel fabricator sold to Québec investors

Canam Bridges inClaremont is Canadian-owned. The company was sold in 2020 to a group of investors from Québec, including the Marcel Dutil family who originally started Canam over 60 years ago. The group purchased the company along with a plant in New Jersey and existing Canam plants in Québec, Ontario and Calgary.



Canadian expertise in Concord

Superior Plus of Toronto acquired Concord-based **Rymes Propane and Oil** in the fall of 2020. The acquisition has expanded the company's U.S. propane distribution and will provide a high-quality and stable cash flow for the local establishment.

New Hampshire

imports \$2.0 billion in goods from Canada annually



Goods imports by industry

- Agriculture (15%)Energy (27%)
- Equipment & machinery (17%)
- Forest products (10%)
- Minerals & metals (15%)
- Plastics & rubbers (3%)
- Transportation (6%)Other (7%)

Canada Fuel oil......\$444 million

Top New Hampshire goods imports from

Engines & turbines	\$140 million
Fish & crustaceans	\$111 million
Petroleum coke & bitumen	\$88 million
Wood & semi-finished wood products	\$78 million
Softwood lumber	\$76 million
Animal meats	\$70 million
Aircraft & parts	\$70 million
Iron & steel tubes, pipes & sheets	
Aluminum & aluminum articles	\$60 million

March 2024

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2023 data. U.S. Census Bureau: goods trade, Canada's export ranking (2/2024 release). Trade Partnership: 2022 services trade (2/2024 release). Dun & Bradstreet: Canadian-owned businesses operating in the U.S. (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.



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